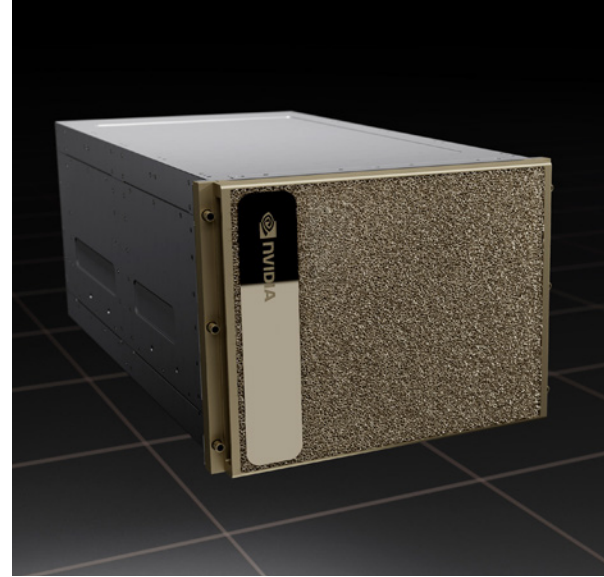




Partners News Flash

\$10,000 in free hands-on technical training with an NVIDIA DGX system purchase.



Are your customers and prospects looking to speed up the development and implementation of their generative AI solutions? Do they need support to kick-start their healthcare, financial services, generational AI, or other essential projects? Would they find it valuable to access fully configured GPUs, even before purchasing or installing their NVIDIA DGX™ system? If so, take advantage of this opportunity to offer them up to \$10,000 worth of free technical training with the purchase of eligible DGX systems.

Many customers struggle to develop the skills needed to implement solutions that utilize AI, accelerated computing, and the metaverse. This promotion lets you provide your customers and prospects with a true value add. Training through NVIDIA can boost the skills of developers, data scientists, technical artists, and data center and network administrators, so they can more quickly develop, onboard, and deploy accelerated computing and advanced networking solutions. All courses are created by NVIDIA experts and taught by NVIDIA-certified instructors, bringing real-world experience and deep technical knowledge to every learning experience.

How It Works

This offer can be applied to NVIDIA training purchased before or with a DGX system.

- > If the customer purchases training before they purchase a DGX system, the offer can be used by referencing the training PO and applying up to a \$10,000 credit on the DGX PO.
- > If the customer purchases the training with the DGX system, the offer can be used by applying up to a \$10,000 credit to the DGX PO to offset the training SKUs.

Benefits of Participating

- > **Zero cost to you:** Training is a valuable benefit that should be included with all eligible DGX system sales.
- > **Accelerate adoption:** Training can expedite solution development and deployment by giving customers hands-on experience even before systems are purchased or installed.
- > **Enhanced customer loyalty:** Training can help your customers get more value out of their NVIDIA investment, improving their satisfaction and strengthening your relationship with the customer.

To take advantage of this offer:

- > Contact your PNY Account manager or the PNY Software Business Unit to verify eligibility
- > If accepted, apply up to a \$10,000 credit toward the purchase of the DGX system.

Offer valid through January 31, 2024.

- > **Competitive advantage:** This offer can sweeten your proposals and differentiate you from other providers.
- > **Upsell opportunities:** Providing this initial training can lead to opportunities for additional training and solutions.

Eligible Products

- > DGX A100 systems, DGX H100 systems, DGX BasePOD and DGX SuperPOD.
- > Any instructor-led workshop or bootcamp listed in our NVIDIA Training Course Catalog.

Partner Eligibility

- > All DGX-competency members of the NVIDIA Partner Network (NPNs) in good standing.

Resources

NVIDIA Developer Training Offer	
NVIDIA Training Catalog	NVIDIA Training Catalog PDF (nvidia.com)
NVIDIA Training Recommendations by Industry	NVIDIA Training by Industry PDF (nvdam)
NVIDIA Training Brochure	NVIDIA Training Brochure PDF (nvdam)
NVIDIA DGX Product Information	DGX AI Compute Systems Marketing Assets (nvdam)

Terms and Conditions

Note that this offer:

- > Does not apply to NVIDIA training purchased after a DGX system is purchased or prior to June 2023
- > Does not apply to certification exams
- > Only applies to eligible DGX products purchased between now and January 31, 2024
- > Is valid worldwide
- > Is limited to a maximum credit per customer of \$10,000
- > Does not apply to DGX Cloud
- > Must be claimed by January 31, 2024

Interested in Learning More?

Contact our Business Development Manager
EMEA Software at clacroix@pny.eu